



SAP SD

REAL TIME PROJECT

i3 IT Solutionnz is providing SAP SD training on ECC and on HANA by Faculty Mr. Vamsi, having 15+ Years of Experience. With his subject knowledge and training, the aspirant candidates can look forward to work on Real Time Scenarios. He is one of the leading faculty in Hyderabad in SAP SD training.

Faculty Overview

Mr. Vamsi
15+ Years of SAP Industry Experience

Course Duration

3 Months

SAP Version

ECC 6.0 with Enhancement Package 7 & S/4 HANA

Projects

**Real Time Implementation Projects and Will Educate the Scholars,
How To Handle Support Ticket and Enhancements**

Qualification

Any Graduate



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www.i3itsolutions.com  **info@i3itsolutions.com**
3rd Floor, Plot. No:47, Gayathri Nagar, SAP Street,
Behind Mythrivanam, Ameerpet, Hyderabad-500016



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Implementations

Integrations

Interfaces

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How Exceptional **i3 IT SOLUTIONZ** Compare with Other Institutes. This Course Makes the Scholar a Highly Skilled Technical Resource That Can Compete with The Real Time Market. The Course Content Provided Has Been Designed Such That None of The Other Institutes Can Compete with **i3 IT SOLUTIONZ**

Pre-Requisites

- Explain And use the Basic Functions of Sales in Sap Erp (ECC)
- Make Customizing Settings in Sales and Distribution
- Utilize Their Knowledge Directly as A Junior Consultant in A First Period of Practice
- The Course Covers Various Industrial Business Processes and How to Implement in Sap ECC
- The Trainer Will Then Discuss All the Possible Interview Questions Related to The Concept in General as Well As Relating to A Real Time

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Level-1: SAP SD Course Details

1. Introduction to Erp, Sap R/3 Architecture

- Introduction To Erp
 - Why Erp?
 - Why Not Erp?
- Introduction To SAP ECC
 - Why Sap?
 - What Is Sap S/4 Hana?
 - What Is Sap Hana Data Base?
- SAP R/3 Architecture
 - Hardware/Software Views
 - Typical Client Server Architectures
 - What Does An R/3 Database Contain?
- Client/Server Overview
- Asap Methodology
- Agile Methodology

2. Basic Settings / Sap Navigation

- Global Settings
- Login
- Sessions
- Sap Screens
- Features Of Sap Navigations
- Features Of Sap Easy Access Screens
- Features Of Implementation Guide Screen





3. Organizational Structure of An Enterprise in The Sap R/3 System

- Creation Of Organizational Elements: (Covers SD, FI & MM) Company
 - Company Code
 - Sales Organization
 - Distribution Channels
 - Division
 - Sales Area
 - Business Area
 - Sales Office
 - Sales Group
 - Plant
 - Storage Location
- Assignment Of Organizational Elements

4. Master Data

- Customer Master Record [CMR]
 - Creation Of Customer Account Group
 - Field Selections of Customer Master
 - Number Ranges Creation and Assignment to Account Group
 - Partner Functions for Customer Master
 - Change And Display of Customer Master
 - CMR-Central, Sales, Area Etc.,
 - CMR-Levels of Data
 - Blocking, Deleting, Customers.
- Material Master Record
 - Definition Of Material Master Record [MMR]
 - Material Type and Industrial Sector
 - Views Of MMR Specific to Sd, Mm, Pp and Fi
 - Create, Change, Display and Extend Of MMR





- Stock Maintenance and Stock Overview
- Customer Master Info Record [CMIR]
 - Master Data Maintenance
 - Customer Material Number
 - Important Data in CMIR

5. Documents

- Customer Master Info Record [CMIR]
 - Structure of Sales Documents
 - Sales Document Type
 - Item Category and Determination
 - Schedule Line Category and Distribution
 - Copy Control
 - Order Reasons
 - Tables And Reports in Sales
- Delivery Documents
 - Structure Of Delivery Documents
 - Delivery Documents Types
 - Delivery Item Category and Determination
 - Effects Of PGI, Shipping and Transaction
 - Delivery Blocks
 - Copy Control
 - Tables And Reports in Delivery

6. Pricing

- Condition Records [Pricing]
- Condition Type Controls
- Condition Technique
- Condition Index
- Condition Update





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- Condition Supplements
- Group Condition
- Group Condition Routine
- Header Condition
 - Exclusion Group
 - Basic Business Process & Determination
 - Business Process
- Business Process [Sales Cycle]
- Inquiry, Quotation, Standard Order Delivery, Billing.
- Basic Determination
 - Route Determination
 - Material Determination
 - Listing & Exclusion
 - Item Proposal
 - Cross Selling
 - Incomplete Procedure
 - Output Determination
 - Text Determination
 - Revenue Determination
 - Reconciliation Determination
 - Cash Settlement Determination
 - Tax Determination
 - Copy Determination
 - Delivery Scheduling
- Credit Management
 - Credit Control Area
 - Simple Credit Check
 - Automatic Credit Check



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- Availability Check and Transfer of Requirements (For) Special Sales & Companies
- Special Sales Order
 - Cash Sales
 - Rush Orders
- Consignment
 - Introduction
 - Consignment Stock Process
 - Transaction In Consignment Stock Process
 - Special Stock Maintenance
- Customer Complains
 - Returns Process
 - Credit Memo Request
 - Debit Memo Request
 - Invoice Correction Request
 - Free Of Charge Subsequent Deliveries

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Level-2 SD Integration with Other Modules

- Business Process (SD-MM Integration)
- Third Party Sales Process
 - Introduction
 - Third Party Order Process
 - Third Party Material
 - Introduction To Mm Processes
 - Scenarios

Business Process (SD-MM-WM Integration)

- Inter – Company Process
 - Introduction
 - Inter – Company Customers
 - Inter – Company Price
 - Inter – Company Sales Processing Inter – Company Billing
- STO (Stock Transfer Order)
 - Stock Transfer and Stock Transport Order Inter-Company STO
 - Integration With MM
- IPO (Individual Purchase Order)
- MTO (Make to Order)

Additional Topics

- Rebate Processing
 - Introduction
 - Rebate Master Data
 - Rebate Condition Types
 - Rebate Accruals
 - Rebate Agreement Types
 - Rebate Condition Types and Pricing





Batch Management

- Condition Tables
- Access Sequence
- Strategy Types
- MM Batch Search Procedure
- Batch Status in Sales
- Characteristics And Class
- Sort Sequence for Sales Batch
- Sled In Batch in Sales
- Manual And Automatic Batch Display in Sales
 - Variant Creation
 - Contracts
- Quantity Contracts
- Value Contracts
- Value Contracts Material Specific
 - Cin
- Condition Based
- Formula Based

Technical Requirements for SD

- LSMW
- BADI
- BAOI
- SD Standard Reports



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Level-3

- Resume Preparation
- Mock Interview
- Guidance To Certification
- Discussion Of
 - Launchpad. Sap. Com
 - Help. Sap. Com
 - Training. Sao. Com

Level - 4

Workshop

- Project In Sap
 - Implementation Project
 - Support Project
 - Rollout Project
 - Upgrade Project
- Sap R/3 System Landscape Model – Transport Strategy
- Introduction Of Servers in Real-Time
- Development Server
 - Golden Client
 - Testing Client
 - Development Client
 - Sand Box
- Quality Server
- Pre-Production
- Production Server
- Introduction Of Implementation Project in Asap Methodology
- Preparing Questions List to Know Client's Business Process.





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- Discussions In End-to-End Implementation Project in Real Time Phase Sequence as Shown Below
- Phases In Implementation Project
 - Project Preparation Phase
 - Business Blueprint Phase
 - As-Is Phase To-Be Realization Phase
 - Project Preparation Phase
 - Go Live and Post Go Live Support
- Gap Analysis
- Elaborating The Role of Consultants in Different Stages of Projects Including Documentation Phases
- Documentations In Implementation Project.
- Cutover Activities
- Cutover Templates
- Initial Data Uploads

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